

## IDEMITSU BRAND MOTOR OIL SENIOR SALES COORDINATOR

Come work as an Automotive Idemitsu Brand Motor Oil (IBMO) Senior Sales Representative at a growing company that offers opportunities to advance and learn alongside accomplished business leaders.

### The Company:

Idemitsu Lubricants México is a Japanese company, leader in the lubricants segment (manufacturing and automotive).

### Requirements:

- Degree Bachelor (Admin or Engineer) or technical degree.
- English: Fluent business level
- Experience: 2 years in aftermarket section in Mexico

### Responsibilities:

- Responsible for sales volume of automotive aftermarket (IBMO) oil section under the Idemitsu Brand in Mexico
- Find and develop new distributors
- Increase sell-out for existing customers and manage relationships with wholesalers, final costumers and Distributors.

### Skills:

- Effective communication with Marketing and Sales Team.
- Willing to perform higher responsibility assignment
- Ability to work as a team player
- Ability to work under pressure and deliver planned volumes and profits

### Schedule:

Monday to Friday from 8:00 to 17:00

### Place to work:

Base in Monterrey

Base in México City

Please apply for vacancy through this website